

eXpand8
ek.co
PROTECT
Microsoft 365 Backup



Why do I need Microsoft 365 Backup?

A common misconception is that Microsoft backup Microsoft 365 data as part of your subscription, but this is not the case. Microsoft takes care of the infrastructure, but backing up your data remains your responsibility. To ensure your data is protected, it's crucial to implement a reliable solution to back up your entire Microsoft 365 suite from mailboxes to SharePoint and OneDrive.

By using Ekco Microsoft 365 Backup from eXpd8, risks are mitigated, and you enjoy the peace of mind that you can restore data when needed.



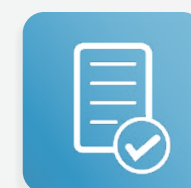
Ask yourself the question:
How will my company survive after a major data loss?

The Peace of Mind Ekco Microsoft 365 Backup allows you to...



Mitigate the impact of data loss

There are numerous reasons for data loss. From accidental human error or intentional deletion by employees as well as external risks like ransomware and rogue wireless hotspots. Ekco Microsoft 365 Backup mitigates these risks by creating an offsite backup of your data, which enables you to recover the data quickly. This greatly reduces the impact of data loss on your business.



Address Legal and Compliance requirements

Have you activated the archive functionality in Microsoft 365 to comply with your industry's regulatory or compliance needs? Ekco offers a cost-effective solution to secure that archive data and ensure it's available after an incident in Microsoft 365. You simply configure your data retention policy, and we do the rest.

With Ekco Microsoft 365 Backup, you can leverage the familiar advanced search capabilities and the flexible recovery and export options to perform eDiscovery on Microsoft 365 data – just as easily as you would with a traditional on-premise data backup.

At Ekco, we know that where your data is located is important to you, which is why we use local datacentres, ensuring your data is secure and easily accessible.



Get Insights into your backups

The Ekco customer portal gives you a clear overview of the status of your backups and enables you to configure reports that can be sent to you daily or weekly by email.



24/7 Support

Although the Ekco customer portal has convenient self-service capabilities, our support team is there to help you 24/7 in the event of any issues.

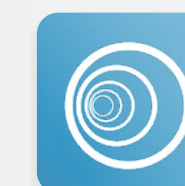


Secure access to backup data

Have you configured multi-factor authentication in Microsoft 365? Then this will also apply to the backup data. All data saved in the backup is AES-256-bit encrypted.

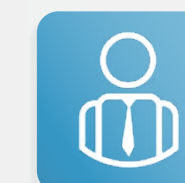
Advantages of Ekco Microsoft 365 Backup

With instant visual reporting, users can quickly view backup statuses and overall storage of the entire organisation.



The Ekco portal

Ekco's unique customer portal offers full visibility in one secure location, enabling you to streamline your backup process and centrally manage and monitor your backups. With instant visual reporting, users can quickly view backup statuses and overall storage of the entire organisation.



Setting up a new customer

If you're used to spending hours on setting up a backup service, then you will be surprised at how easy and quick it is to set up a Microsoft 365 Backup service in the Ekco portal.



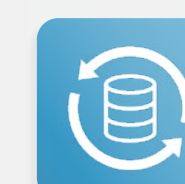
Save on cost

The Portal enables you to save on costs by only selecting the users and services you want to backup.



Auto-provisioning of new user

Have the peace of mind that based on the group policies you configured in the Ekco portal, a new Microsoft 365 user is automatically added to the appropriate backup policy.



Restore whatever and wherever

Whether you need to restore a single file, email, entire mailbox or files stored in OneDrive, SharePoint and Teams, the restore functionality allows you to recover data from any point in time. Ekco enables you to restore mailbox items and files to the same mailbox or another OneDrive or SharePoint Account.



White labelling

The Ekco portal can be fully customised with your branding, enabling you to offer your organisation and customers a familiar customer experience.

Unbeatable Offer



Simple Pricing

Ekco's subscription-based pricing model is simple, cost-effective & predictable. There are no hardware costs, hidden fees, or initial set up costs.



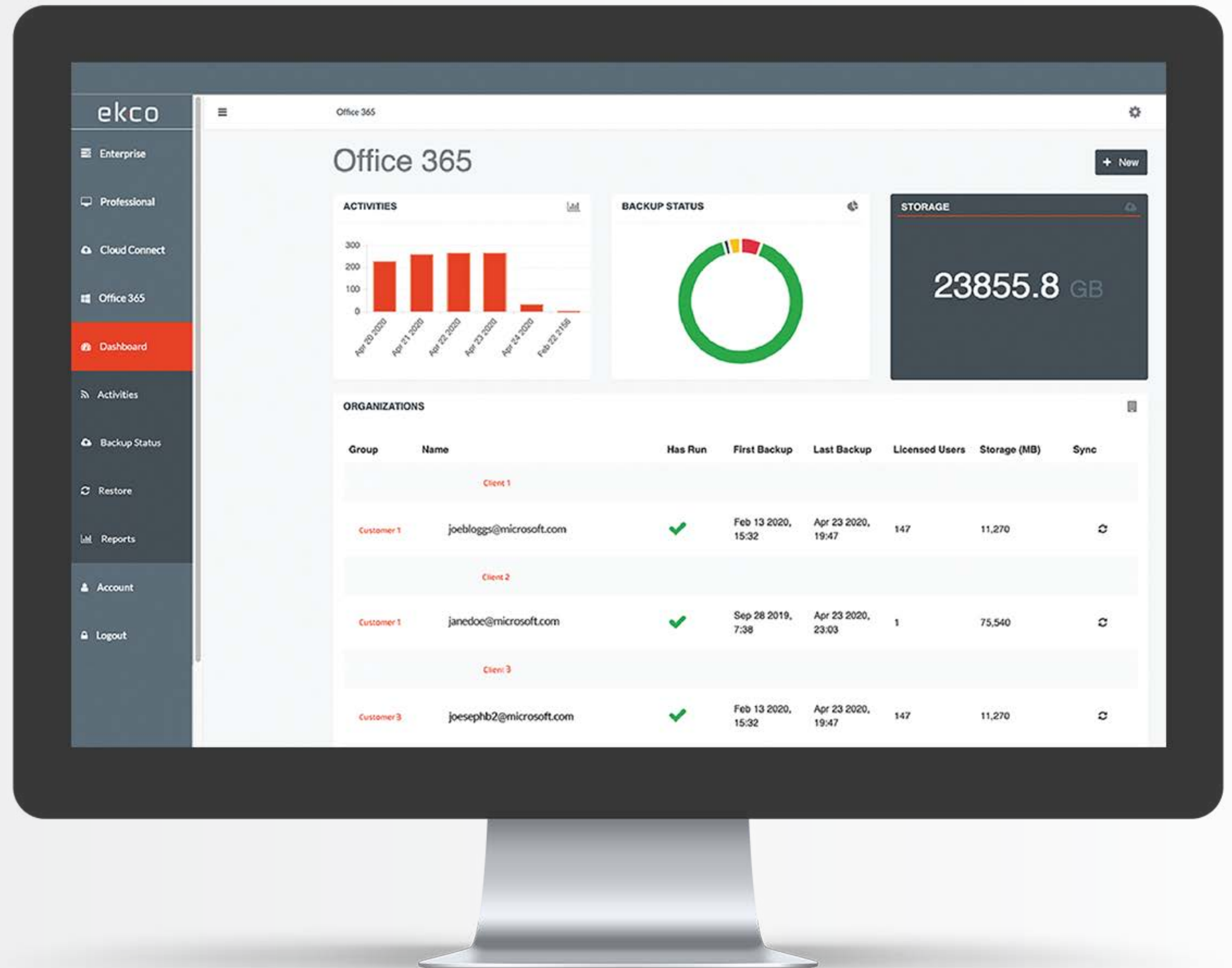
Scalable

As your business changes, Ekco allows you to scale up or down to suit your business requirements, and you only pay for what you configure.



Premium service at low price

With Ekco Microsoft 365 Backup, you get backup functionality that outperforms Enterprise Microsoft 365 subscriptions at a fraction of the price.

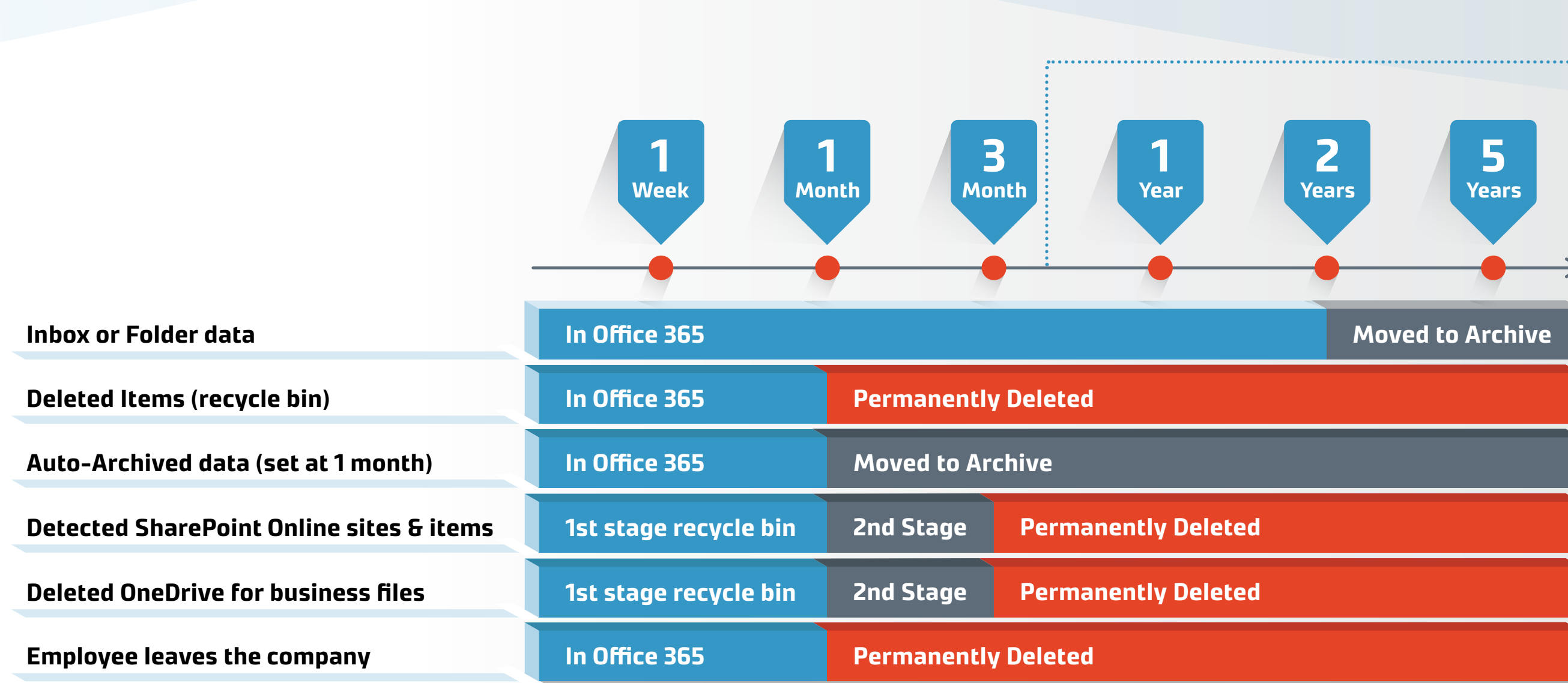


Retention Policies

What exactly does Microsoft backup?

Even though Microsoft hosts the infrastructure, this doesn't replace your responsibility to back up business-critical Microsoft 365 data. Microsoft 365 and retention policies can only protect you from data loss in a limited way and are not intended to be a complete backup solution.

With Microsoft 365, it's your data – you control it – and it is your responsibility to protect it.



! The average length of time from data compromise to discovery is over **140 days**, yet default settings only protect for **30-90 days**.

What exactly does Ekco backup?

Put simply, backing up your data mitigates risks and ensures peace of mind that you'll be able to restore when needed.

We backup Exchange Online, SharePoint Online, Microsoft Teams and OneDrive for Business data, and store it in one location, making recovery fast, easy, reliable and guaranteed.



Overview of Ekco Microsoft 365 Backup

Ekco Microsoft 365 Backup mitigates risks by creating an offsite backup of your data and enabling you to recover the data quickly.

Peace of Mind

- Mitigate the impact of data loss by quickly recovering lost data.
- Have insights into the status of your backups.
- Secure the access to your Microsoft 365 backup data with multi-factor authentication.
- Safeguard your archive data needed to comply with legal and compliance requirements.
- Rely on the 24/7 Ekco support in the event of an emergency.

Advantages

- The Ekco Portal offers full visibility and manageability in one secure location.
- Never forget to add a new user to the backup with auto provision.
- Setting up a new customer has never been so simple.
- Restore whatever and wherever you want, from any point in time at the desired location.
- Save on cost by only selecting the users and services of which you want to have a backup.
- Customise the portal with your branding for the best customer experience.

Unbeatable Offer

- Ekco's subscription-based pricing model is simple, cost-effective & predictable.
- Scale up or down to suit your business requirements and only pay for what you configure.
- Get backup functionality that outperforms Enterprise Microsoft 365, at a fraction of the price.

Frequently Asked Questions



? How does subscription billing work?

Pricing is based per user.

A user can be a backed-up Mailbox, OneDrive Account or Shared OneDrive Account. If a single user has both Mailbox and OneDrive backups, that counts as one billable user.

A shared/group mailbox does not need a user license, as long as all users that can access that mailbox are licensed.

? What does pricing include?

Pricing is per user. It is a single annual or multi-year subscription that includes:

- Mailbox backup
- Storage of backed up data
- OneDrive Account backup
- Access to centralised customer portal
- SharePoint Document Library backup
- 24/7 technical support

The minimum starter pack subscription includes up to 10 users (mailboxes only) per year and this can be scaled up to tens of thousands of users.

Each user license is subject to a fair use policy of 20GB which can be pooled across all licensed users for a Microsoft 365 organisation. Additional storage would need to be purchased if the fair use policy is exceeded.

? How does SharePoint licensing work?

SharePoint Document Library backups do not require direct licensing. They use the available storage allocated to users licensed for the Microsoft 365 organisation.

? How much extra does it cost to perform a restore?

Nothing. All restores are included in the price.

? Can I do a trial and if so, what do I need to download or install?

Yes! We offer a 30-day free trial. There's no installation necessary. Simply sign up and connect a Microsoft 365 account. Backups are taken automatically and saved to the Ekco Cloud.

During the 30-day trial, you can back up a maximum of 20 users across 2 organisations. Should you wish to increase this during your trial, please contact us on sales@ek.co

? Can we use our own storage for the backups instead of Ekco's Cloud?

All Microsoft 365 storage is handled by Ekco and this cost is included in the price per user, per month fee. Data is stored in the Ekco Cloud and it's not possible to store the data elsewhere. There are currently no plans to allow storage to on-prem repositories or other storage accounts / cloud storage.

Frequently Asked Questions



? If we delete the Microsoft 365 user but want to keep the data, can we keep the backup?

Yes, there is an option to stop backups and retain the data. As long as the subscription is active, the content will be retained.

? How long is backup data retained?

Indefinitely. Ekco's default retention policy for Microsoft 365 Backup is 3 years but data can be kept forever until a subscription is stopped.

? What security mechanisms are in place to protect storing and transmission of data?

All backup data is protected by AES 256-bit encryption at rest. All data transmissions with third-party APIs (e.g., Microsoft 365) occur over TLS encryption.

Logins, setting changes, subscription management and accessing backed up data occurs over TLS encrypted channel with optional multifactor authentication available.

Administrative access to Ekco's infrastructure is controlled through role-based access and centralised account management that provides improved monitoring of accounts and access. Ekco's engineering teams proactively monitor and maintain the infrastructure 24/7.

? Where is Ekco's Microsoft 365 Backup data hosted?

Ekco only uses local datacentres, so all your data is stored in Irish or UK datacentres depending on your requirement. Ekco takes data protection very seriously and we can confidently stand by the physical security, certification, scalability, reliability, security and financial stability of our location.

Contact us



+353 1 870 4999



sales@expd8.com



www.expd8.com